



GOVERNMENT
SOLUTIONS

CAPABILITY STATEMENT

MMC GOVERNMENT SOLUTIONS: EMPOWERING THE POSSIBLE

MMC Government Solutions (MMC) “Empowers the Possible” by delivering mission-critical solutions to clients across a global footprint. For over three decades our team has led \$6 billion in programs, delivering measurable savings across programs at 10 agencies in nine countries spanning four continents...and counting.

At the heart of MMC’s value proposition is a commitment to efficient, results-oriented action. Led by a former contracting officer, our team strives to maximize impact and efficiently utilize taxpayer resources. This has led to successful program outcomes for GSA, DHS, and other agencies.

As MMC continues to evolve, our scalable, data-driven approach is enhanced by tech-enabled solutions that power successful program delivery, reduce complexity, elevate performance, and deliver out-sized impact.

SERVICES

Acquisition Lifecycle & Program Management

Provide acquisition planning, requirements development, solicitation and source selection support, performance management, and closeout ensuring mission alignment, stakeholder engagement, and compliance to drive efficiency and measurable results.

Change Management

Optimize operational workflows through automation, process reengineering, and strategic planning while aligning workforce strategies with evolving agency priorities and strengthening governance to drive agility, resilience, and organizational transformation.

IT Modernization

Deliver end-to-end solutions and data-driven efficiencies to enhance organizations through cloud-based technologies and strengthened cybersecurity to enable secure, compliant, and mission-aligned operations.



PROVEN RESULTS

GSA. Led the EXPRESS pilot for FEDSIM to streamline procurement activities and accelerate the contract award process. Awarded 34 contracts (\$268M) in 15 months, with 71% to small businesses.

Impact: *Implemented several workflow improvements which were integrated into GSA’s programs.*

CBP/HHS. Delivered lifecycle contract advisory support for \$2B+ emergency migrant family shelter program that enabled the rapid award of 25+ subcontracts in under 30 days, supporting critical services for tens of thousands of migrant children and families across multiple states supporting operational speed and regulatory compliance.

Impact: *Successfully supported the rapid on-ramp of emergency services and housing to support 1,239 beds to migrants.*

State Dept./USAID. Provided program, acquisition/grants management and workforce development for international programs across 9 countries on 4 continents. Provided expert-level technical assistance and coaching for leadership and program management certifications to international workforce.

Impact: *Improved the technical proficiency for over 11,000 personnel supporting US diplomacy.*

FEMA/FIMA. While leading an acquisition team, performed a workforce assessment of various organizational and operational workflows. Delivered results to senior leadership.

Impact: *Recommendations led to creation of a COR/PM acquisition lifecycle CoP and training program.*

CLIENTS & PARTNERS

GALLUP

Infosys
Public Services



USAID
FROM THE AMERICAN PEOPLE

Koniag
Government Services

G2X

COMPANY INFO

UEI: YB65L42U7RM1 **CAGE Code:** 80XC4
Certifications: 8(a): graduation 2033, WOSB
541611 | 541612 | 611430 | 541618 | 541990
Business Size: Small for each NAICS Code

CERTIFICATIONS



CONTACT INFO

Jennifer A. Hanks, CEO
jahanks@mmcgovsolutions.com
(202) 769 - 2993
8201 Corporate Drive, Suite 120-D
Hyattsville, Maryland 20785